

# HT MEDIA GROUP

**Q2 FY2025-26**

Consolidated Results



हिन्दुस्तान

# Cautionary Statements

*Certain statements in this presentation may be forward-looking.*

*Such forward looking statements are subject to risks and uncertainties like regulatory changes, local political and economic developments, technological risks, geo-political macro changes and many other factors that could cause our actual results to differ materially from those contained in the relevant forward-looking statements.*

*HT Media Group will not, in any way, be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

***This is a quarterly presentation webinar, combining information for the publicly listed companies “HT Media Limited” and its subsidiary “Hindustan Media Ventures Limited”. Key objective of this presentation is to facilitate a unified platform for quarterly performance discussion pertaining to both these companies. It is neither intended to be an exhaustive review nor does it intend to provide any trading, financial, legal advice and/or future outlook.***

# Chairperson's Message

*"Building on the performance of the first-quarter of the financial year, we are happy to bring to you another quarter of solid performance, with growth in both operating revenue and profitability on an annual as well as a sequential basis.*

*Overall revenue for the Print business grew both annually and sequentially. This growth, combined with our focus on costs, translated into a further expansion of operating margins.*

*The Radio business saw a sequential improvement in revenue and segment profitability this quarter. This came even as the core radio proposition across industry remains under duress. We continue to deploy focused efforts to improve the business by enhancing our varied offerings within the segment.*

*The Digital business too has posted another set of strong revenue numbers, demonstrating consistent growth on both an annual and sequential basis. As we continue to scale this business, margins remain suppressed in the near term, which is aligned with our growth-oriented strategy.*

*As we navigate the emerging media landscape, we are strategically adapting across all business verticals. We are driving our Digital business through targeted content initiatives. Simultaneously, we are reinforcing the value of our core Print portfolio while sharpening the focus of our Radio business on integrated formats and immersive audience experiences.*

*Your continued confidence in our vision is fundamental to our progress. We remain unwavering in our commitment to inform, educate and entertain our large and diverse audience."*

**Mrs. Shobhana Bhartia**

Chairperson and Editorial Director

HT Media Ltd. & Hindustan Media Ventures Ltd.

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## **CONSOLIDATED PERFORMANCE**

- Annual and sequential growth in revenue
- Improvement in EBITDA margins
- Robust cash position

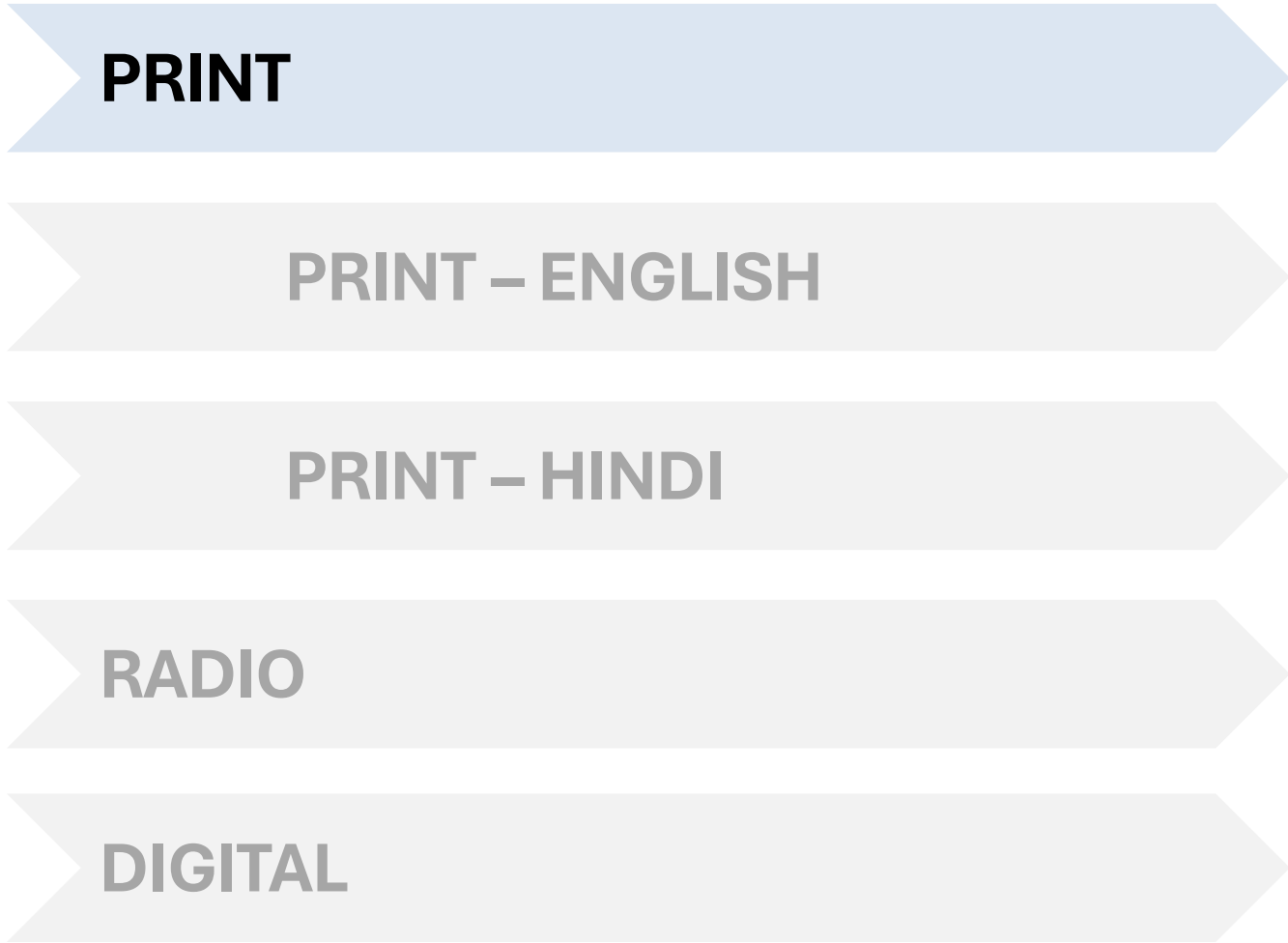
in INR crore

| Particulars              | Q2FY25 | Q2FY26 | YoY | Q1FY26 | QoQ  |
|--------------------------|--------|--------|-----|--------|------|
| Total Revenue            | 479    | 499    | 4%  | 451    | 11%  |
| EBITDA <sup>1</sup>      | 33     | 44     | 33% | 10     | 347% |
| <i>EBITDA margin (%)</i> | 7%     | 9%     |     | 2%     |      |
| PAT <sup>1</sup>         | (6)    | (4)    | 38% | (11)   | 65%  |
| <i>PAT margin (%)</i>    | -1%    | -1%    |     | -3%    |      |
| Net Cash <sup>2</sup>    | 919    | 947    | 3%  | 976    | -3%  |

<sup>1</sup> EBITDA and PAT are before exceptional items and share of JVs

<sup>2</sup> Balance at the end of the period

# **BUSINESS UNIT PERFORMANCE**



**PRINT**

**PRINT – ENGLISH**

**PRINT – HINDI**

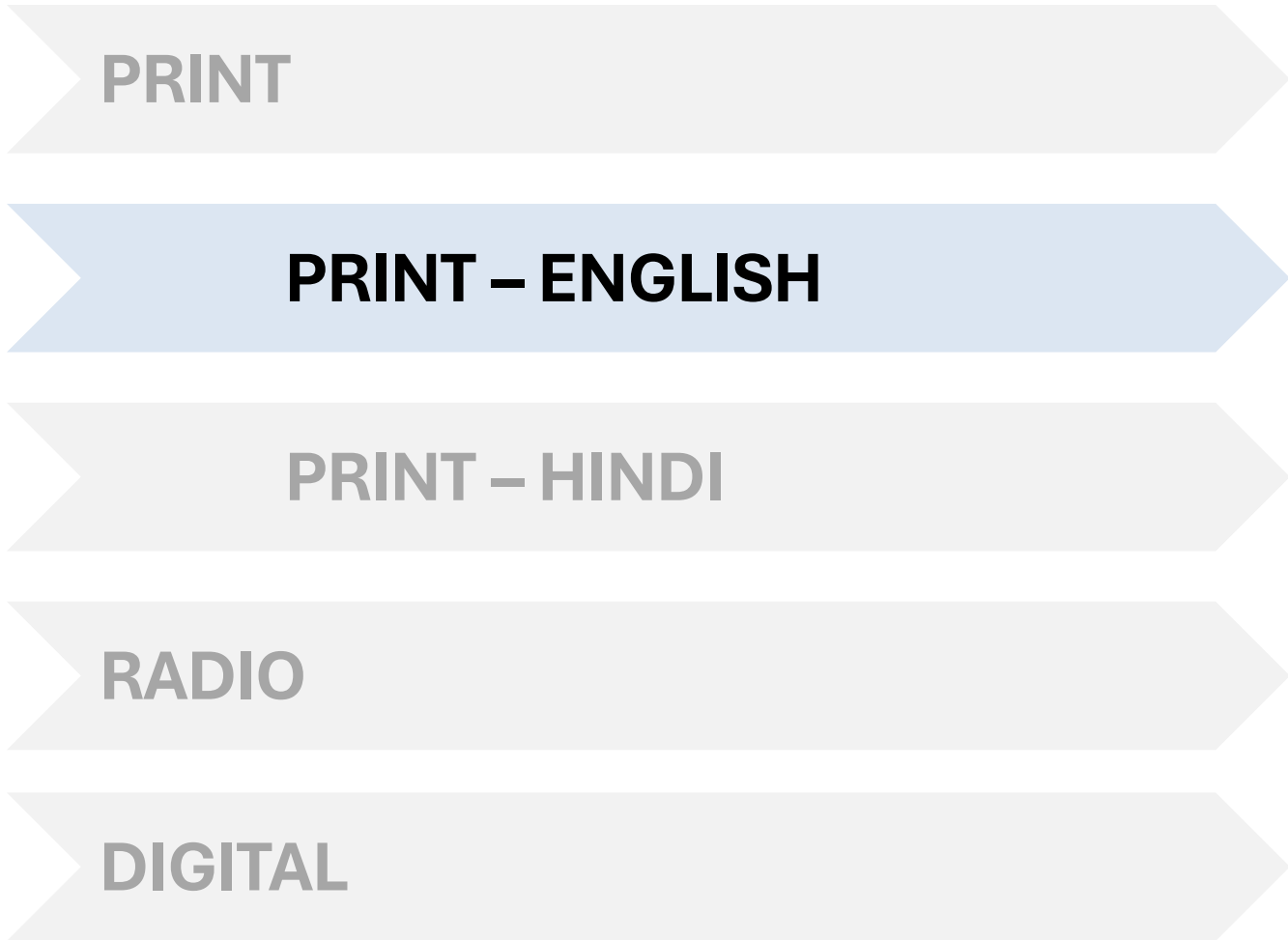
**RADIO**

**DIGITAL**



- Growth in Print revenue led by advertising
- Circulation has picked up pace sequentially
- Operating margins significantly improved

| in INR crore         |        |        |      |        |      |
|----------------------|--------|--------|------|--------|------|
| Particulars          | Q2FY25 | Q2FY26 | YoY  | Q1FY26 | QoQ  |
| Ad. Revenue          | 252    | 278    | 10%  | 255    | 9%   |
| Circ. Revenue        | 55     | 53     | -3%  | 51     | 4%   |
| Operating Revenue    | 334    | 358    | 7%   | 324    | 11%  |
| Operating EBITDA     | 19     | 40     | 106% | 15     | 164% |
| Op EBITDA margin (%) | 6%     | 11%    |      | 5%     |      |



**PRINT**

**PRINT – ENGLISH**

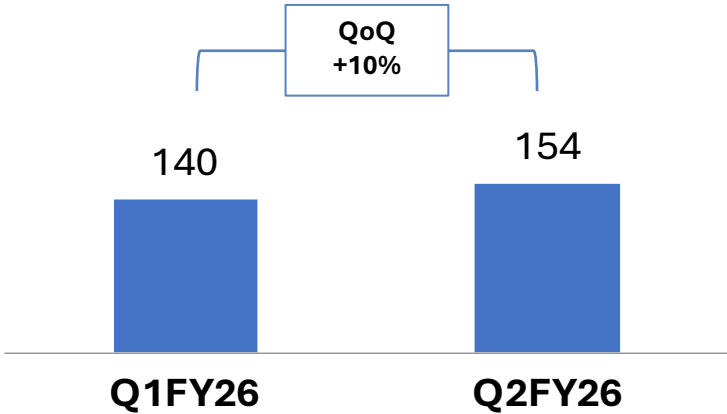
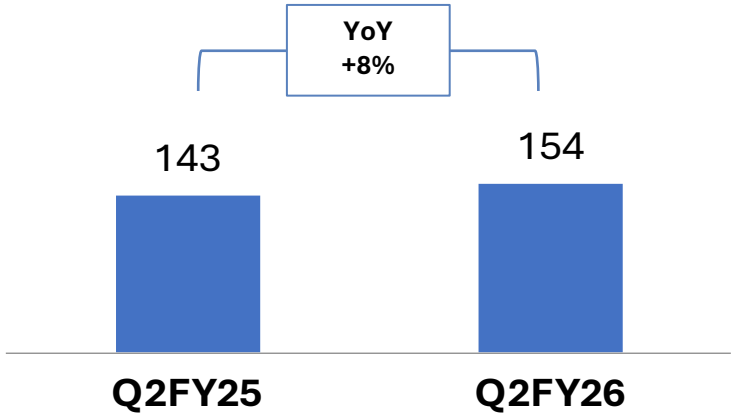
**PRINT – HINDI**

**RADIO**

**DIGITAL**

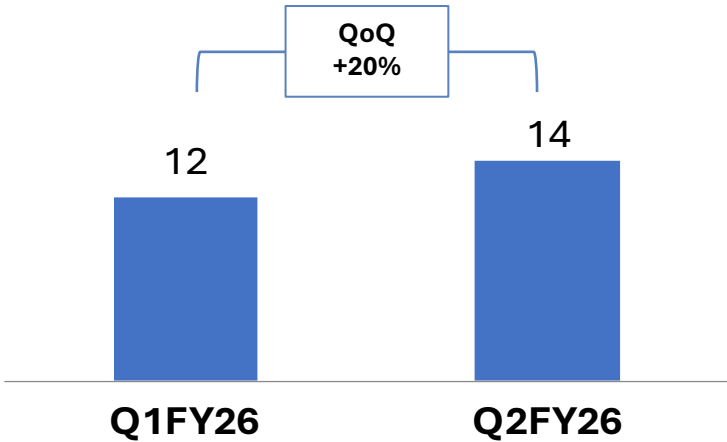
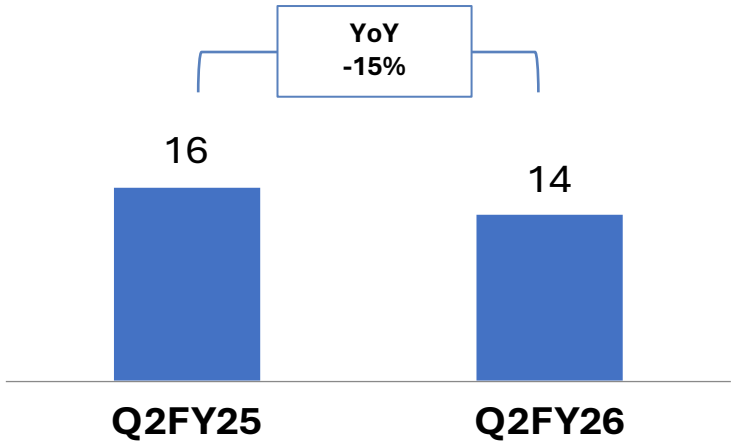
in INR crore

Advertisement Revenue

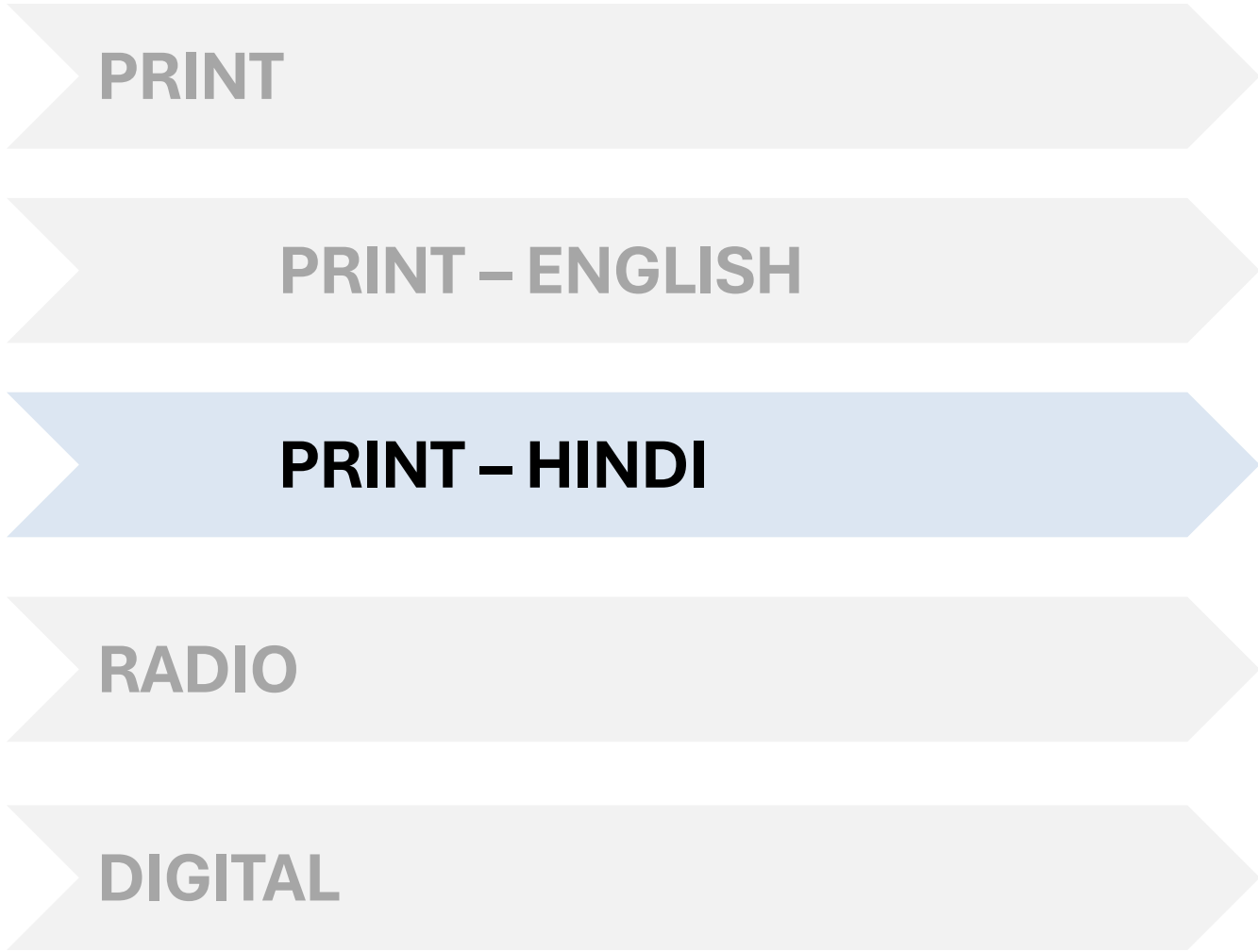


- Advertisement revenue demonstrated strong growth on the back of healthy uptick in most commercial segments

Circulation Revenue



- Sequentially improvement in circulation revenue



PRINT

PRINT – ENGLISH

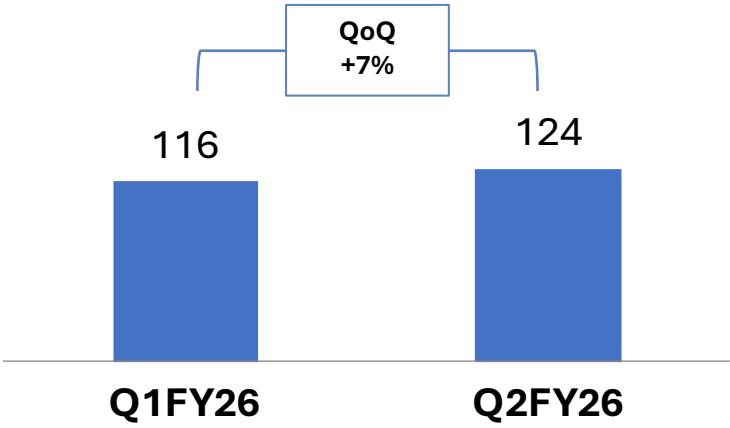
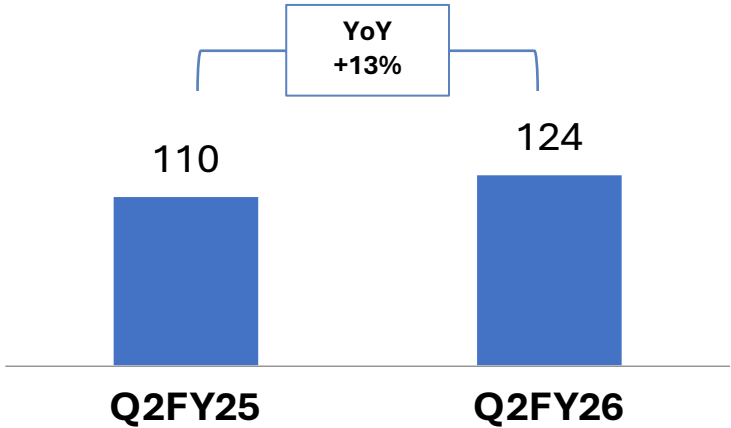
**PRINT – HINDI**

RADIO

DIGITAL

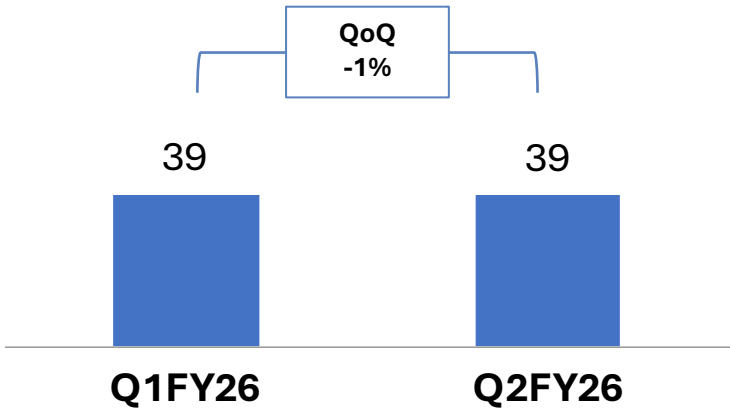
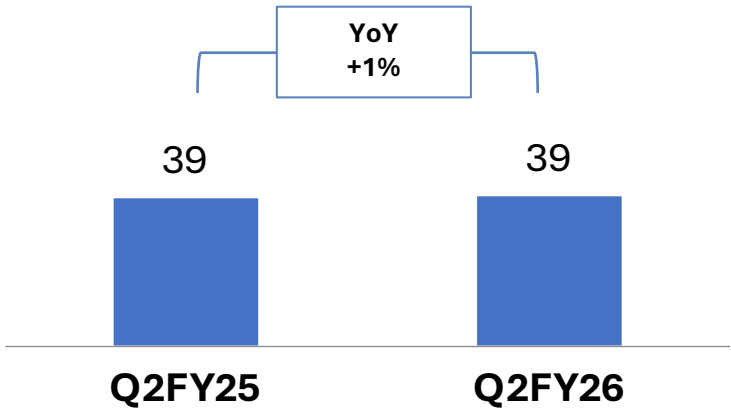
in INR crore

Advertisement Revenue

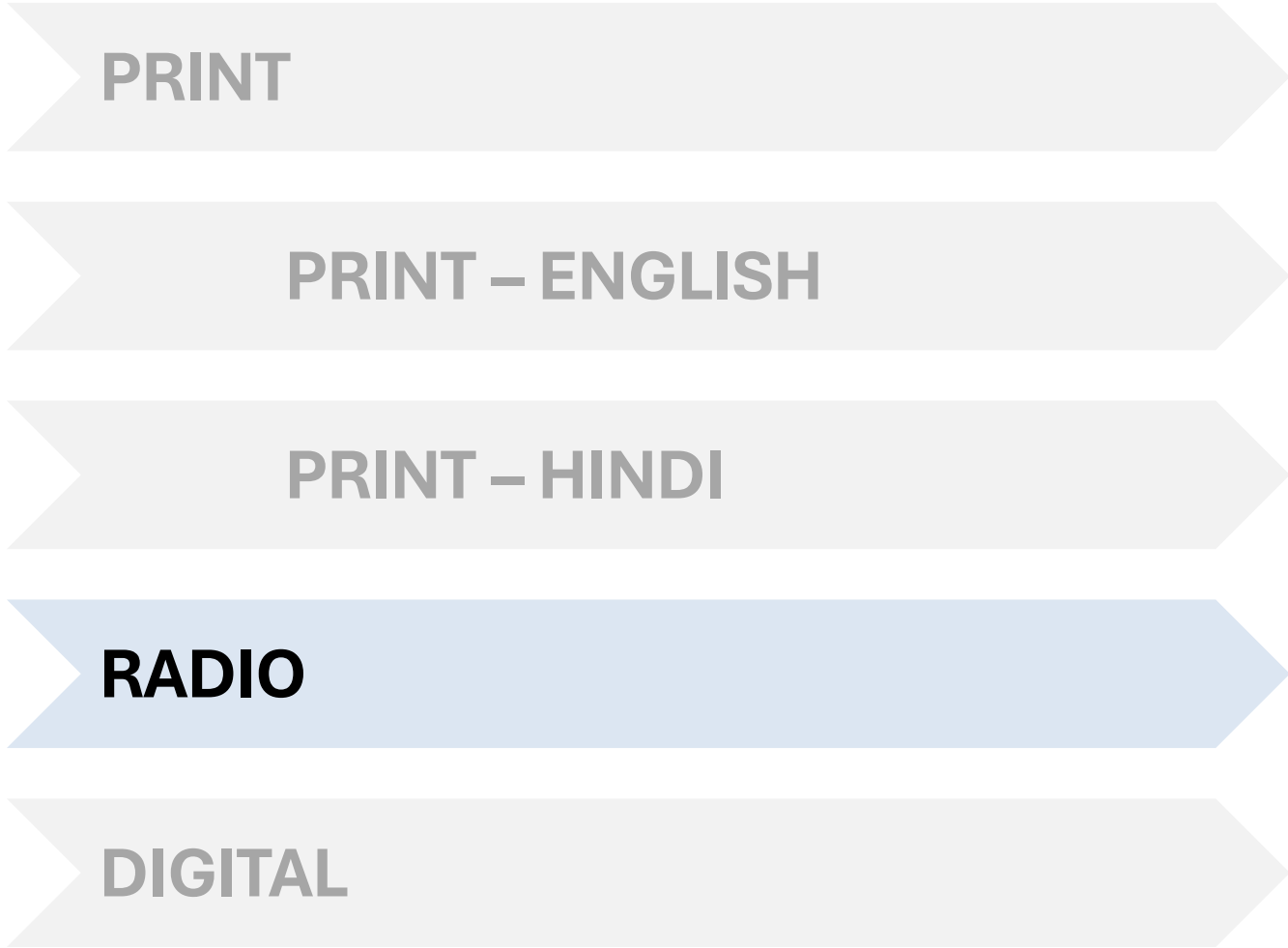


- Consistent growth of advertisement revenue due to uptick seen for most commercial segments as well as in government

Circulation Revenue



- Circulation revenue has held steady



PRINT

PRINT – ENGLISH

PRINT – HINDI

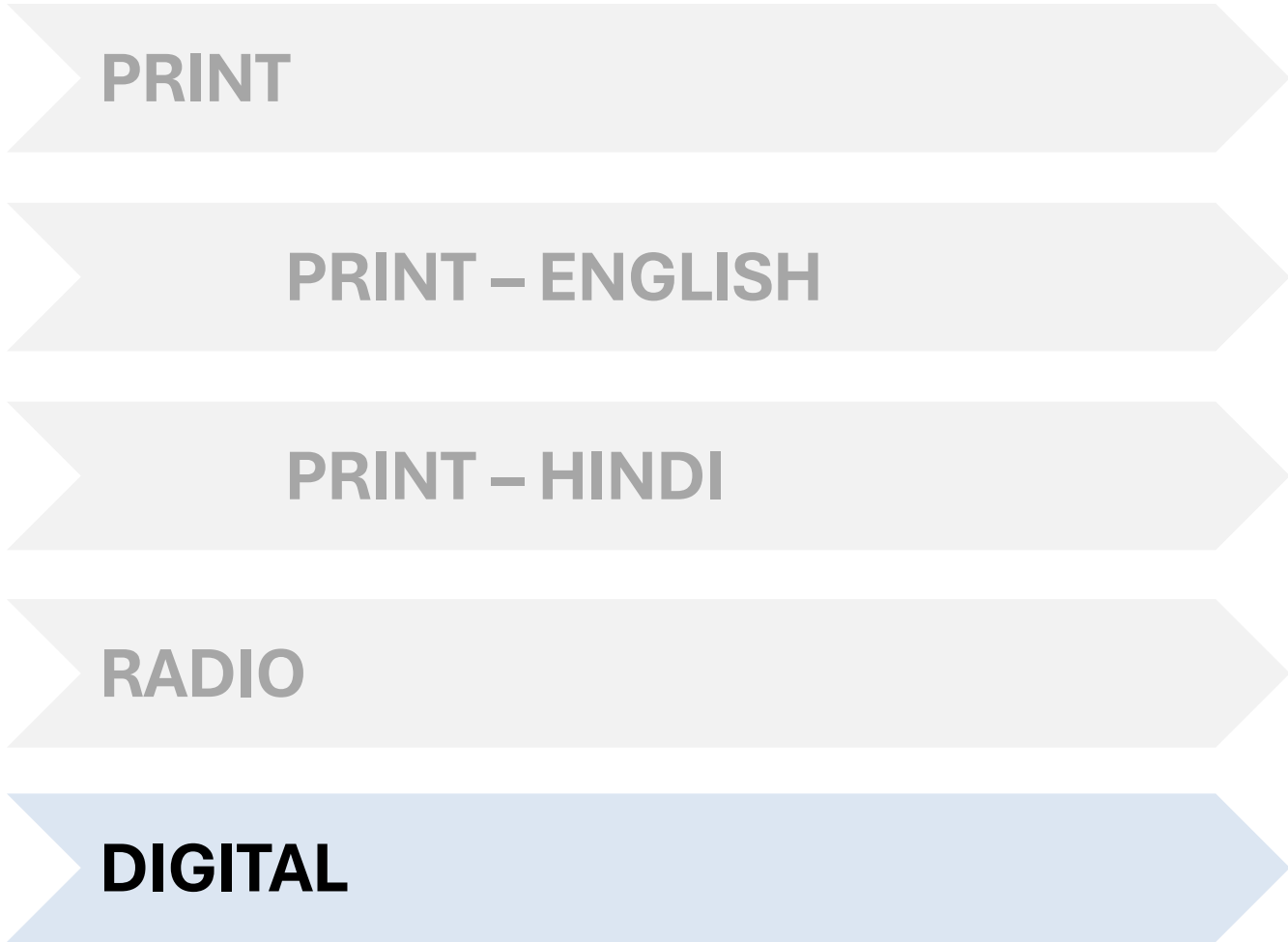
**RADIO**

DIGITAL

- Segment revenue and margin showing improvement sequentially

in INR crore

| Particulars          | Q2FY25 | Q2FY26 | YoY  | Q1FY26 | QoQ |
|----------------------|--------|--------|------|--------|-----|
| Operating Revenue    | 35     | 32     | -8%  | 31     | 4%  |
| Operating EBITDA     | (3)    | (4)    | -24% | (7)    | 43% |
| Op EBITDA Margin (%) | -9%    | -12%   |      | -21%   |     |



**PRINT**

**PRINT – ENGLISH**

**PRINT – HINDI**

**RADIO**

**DIGITAL**



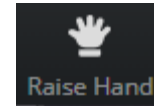
- Segment revenue rose as key digital properties (incl. OTTplay) continued to gain traction
- Margins declined during the quarter

in INR crore

| Particulars          | Q2FY25 | Q2FY26 | YoY  | Q1FY26 | QoQ  |
|----------------------|--------|--------|------|--------|------|
| Operating Revenue    | 56     | 61     | 10%  | 56     | 8%   |
| Operating EBITDA     | (23)   | (30)   | -30% | (21)   | -39% |
| Op EBITDA Margin (%) | -41%   | -49%   |      | -38%   |      |

## Q&A

1. To ask a question, Click on “Raise Hand”



2. On your turn, click on “Unmute Myself”

Unmute myself

3. Ask your question

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# **ANNEXURES**

in INR crore

| Particulars               | Q2FY25     | Q2FY26     | YoY        | Q1FY26      | QoQ         |
|---------------------------|------------|------------|------------|-------------|-------------|
| Operating Revenue         | 424        | 452        | 7%         | 412         | 10%         |
| Other Income              | 56         | 48         | -14%       | 39          | 21%         |
| <b>Total Revenue</b>      | <b>479</b> | <b>499</b> | <b>4%</b>  | <b>451</b>  | <b>11%</b>  |
| Raw Material Expense      | 100        | 108        | 8%         | 101         | 7%          |
| Employee Cost             | 109        | 113        | 4%         | 120         | -5%         |
| Other Expenses            | 237        | 234        | -1%        | 221         | 6%          |
| <b>EBITDA<sup>1</sup></b> | <b>33</b>  | <b>44</b>  | <b>33%</b> | <b>10</b>   | <b>347%</b> |
| <i>EBITDA Margin (%)</i>  | 7%         | 9%         |            | 2%          |             |
| <b>PAT<sup>1</sup></b>    | <b>(6)</b> | <b>(4)</b> | <b>38%</b> | <b>(11)</b> | <b>65%</b>  |
| <i>PAT Margin (%)</i>     | -1%        | -1%        |            | -3%         |             |

<sup>1</sup> EBITDA and PAT are before exceptional items and share of JVs

Note: Prior period figures have been reclassified to confirm with current period, where ever applicable

# Consolidated Balance Sheet – HT Media Ltd



in INR crore

| As at 31 Mar'25 | Particulars                          | As at 30 Sep'25 |
|-----------------|--------------------------------------|-----------------|
|                 | <b>ASSETS</b>                        |                 |
|                 | <b>Non- current assets</b>           |                 |
| 759             | Financial assets                     | 752             |
| 843             | Property, plant and equipment        | 834             |
| 332             | Others                               | 342             |
| <b>1,934</b>    | <b>Total non-current assets</b>      | <b>1,928</b>    |
|                 | <b>Current assets</b>                |                 |
| 121             | Inventories                          | 132             |
| 1,702           | Financial assets                     | 1,747           |
| 176             | Other current assets                 | 201             |
| <b>1,999</b>    | <b>Total current assets</b>          | <b>2,080</b>    |
| <b>3,933</b>    | <b>Total assets</b>                  | <b>4,008</b>    |
|                 | <b>EQUITY AND LIABILITIES</b>        |                 |
|                 | <b>Equity</b>                        |                 |
| 46              | Equity share capital                 | 46              |
| 1,620           | Other equity                         | 1,606           |
| 383             | Non-controlling Interest             | 385             |
| <b>2,049</b>    | <b>Total equity</b>                  | <b>2,037</b>    |
|                 | <b>Liabilities</b>                   |                 |
|                 | <b>Non-current liabilities</b>       |                 |
| 156             | Financial liabilities                | 109             |
| 7               | Deferred tax liabilities (Net)       | 7               |
| 11              | Others                               | 11              |
| <b>173</b>      | <b>Total non-current liabilities</b> | <b>126</b>      |
|                 | <b>Current liabilities</b>           |                 |
| 1,459           | Financial liabilities                | 1,604           |
| 251             | Others                               | 240             |
| <b>1,710</b>    | <b>Total current liabilities</b>     | <b>1,844</b>    |
| <b>3,933</b>    | <b>Total equity and liabilities</b>  | <b>4,008</b>    |

Note: Prior period figures have been reclassified to confirm with current period, where ever applicable



# Consolidated P&L – Hindustan Media Ventures Ltd

| Particulars               | Q2FY25     | Q2FY26     | YoY         | Q1FY26     | QoQ        |
|---------------------------|------------|------------|-------------|------------|------------|
| Operating Revenue         | 172        | 197        | 14%         | 183        | 8%         |
| Other Income              | 36         | 28         | -22%        | 27         | 5%         |
| <b>Total Revenue</b>      | <b>208</b> | <b>225</b> | <b>8%</b>   | <b>210</b> | <b>7%</b>  |
| Raw Material Expense      | 48         | 56         | 16%         | 54         | 5%         |
| Employee Cost             | 45         | 43         | -5%         | 47         | -9%        |
| Other Expenses            | 93         | 108        | 16%         | 92         | 17%        |
| <b>EBITDA<sup>1</sup></b> | <b>22</b>  | <b>18</b>  | <b>-15%</b> | <b>18</b>  | <b>4%</b>  |
| <i>EBITDA Margin (%)</i>  | <i>10%</i> | <i>8%</i>  |             | <i>8%</i>  |            |
| <b>PAT<sup>1</sup></b>    | <b>14</b>  | <b>10</b>  | <b>-27%</b> | <b>10</b>  | <b>-2%</b> |
| <i>PAT Margin (%)</i>     | <i>7%</i>  | <i>4%</i>  |             | <i>5%</i>  |            |

<sup>1</sup> EBITDA and PAT are before exceptional items and share of JVs

Note: Prior period figures have been reclassified to confirm with current period, where ever applicable

| As at 31 Mar'25 | Particulars                          | As at 30 Sep'25 |
|-----------------|--------------------------------------|-----------------|
|                 | <b>ASSETS</b>                        |                 |
|                 | <b>Non- current assets</b>           |                 |
| 567             | Financial assets                     | 601             |
| 338             | Property, plant and equipment        | 361             |
| 118             | Others                               | 118             |
| <b>1,023</b>    | <b>Total non-current assets</b>      | <b>1,081</b>    |
|                 | <b>Current assets</b>                |                 |
| 32              | Inventories                          | 40              |
| 1,141           | Financial assets                     | 1,189           |
| 88              | Other current assets                 | 93              |
| <b>1,262</b>    | <b>Total current assets</b>          | <b>1,323</b>    |
| <b>2,285</b>    | <b>Total assets</b>                  | <b>2,403</b>    |
|                 | <b>EQUITY AND LIABILITIES</b>        |                 |
|                 | <b>Equity</b>                        |                 |
| 74              | Equity share capital                 | 74              |
| 1,461           | Other equity                         | 1,480           |
| <b>1,534</b>    | <b>Total equity</b>                  | <b>1,554</b>    |
|                 | <b>Liabilities</b>                   |                 |
|                 | <b>Non-current liabilities</b>       |                 |
| 28              | Financial liabilities                | 19              |
| <b>28</b>       | <b>Total non-current liabilities</b> | <b>19</b>       |
|                 | <b>Current liabilities</b>           |                 |
| 630             | Financial liabilities                | 747             |
| 92              | Others                               | 83              |
| <b>723</b>      | <b>Total current liabilities</b>     | <b>830</b>      |
| <b>2,285</b>    | <b>Total equity and liabilities</b>  | <b>2,403</b>    |

Note: Prior period figures have been reclassified to confirm with current period, where ever applicable