Ref: HTML/CS/02/2020

BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
MUMBAI - 400001

Scrip Code: 532662
Dear Sir(s)/Madam,
$29^{\text {th }}$ July, 2020

The National Stock Exchange of India Limited
Exchange Plaza, C/1, Block G,
Bandra Kurla Complex, Bandra (E)
MUMBAI - 400051
Trading Symbol: HTMEDIA

## Sub: Approval of Investment in Mosaic Media Ventures Private Limited

## Ref: Our letter being ref. no. HTML/CS/02/2020 dated $28^{\text {th }}$ July, 2020

This is to inform you that the Board of Directors of the Company at its meeting held on $28^{\text {th }}$ July, 2020, has approved investment in 'Mosaic Media Ventures Private Limited' (details of investment as per SEBI circular no. CIR/CFD/CMD/4/2015 dated $9^{\text {th }}$ September, 2015, is enclosed as Annexure- $\boldsymbol{A}$ ).

This is for your information and record.
Thanking you,
Yours faithfully,
For HT MEDIA LIMITED


## (Dinesh Mittal)

Group General Counsel \& Company Secretary
Encl: As Above

Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated $9{ }^{\text {th }}$ September, 2015

| $\begin{gathered} \hline \text { S. } \\ \text { No. } \end{gathered}$ | Particulars | Information |
| :---: | :---: | :---: |
| a) | Name of the target entity, details in brief such as size, turnover etc. | ```Target entity Mosaic Media Ventures Private Limited ('Mosaic') Turnover of Mosaic FY18: Rs.9.1 Crore FY19: Rs.14.0 Crore FY20: Rs.14.5 Crore``` |
| b) | whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length"; | No |
| c) | Industry to which the entity being acquired belongs | - Media and publishing <br> - Events <br> - Database and Custom Research |
| d) | Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity) | Strategic acquisition of an emerging company to drive synergies across businesses: <br> - News business: Acquire and scale VCCircle and TechCircle to augment Mint's tech and deals content editorial capabilities <br> - Event business: Use HT's reach to augment VC Circle's events business <br> - Scale up database and research business <br> - Unlock cost and revenue synergies |
| e) | Brief details of any governmental or regulatory approvals required for the acquisition | Not Applicable |
| f) | Indicative time period for completion of the acquisition | On or before $30^{\text {th }}$ August, 2020 |


| g) | Nature of consideration - whether <br> cash consideration or share swap <br> and details of the same | Consideration shall be paid in cash |
| :---: | :--- | :--- |
| h) | Cost of acquisition or the price at <br> which the shares are acquired | The Board of Directors at its meeting held on $28^{\text {th }}$ <br> July, 2020 accorded approval to invest upto Rs. 6 <br> Crore post working capital adjustment, and <br> revenue linked milestones payment upto Rs.1 <br> Crore on deferred basis, to acquire 100\% of paid- <br> up share capital of Mosaic held by NWS Digital <br> Asia PTE Limited and News Corporation <br> ("Sellers"), subject to finalization of definitive <br> agreements |
| i) | Percentage of shareholding / <br> control acquired and / or number of <br> shares acquired | $100 \%$ paid-up share capital of Mosaic |
| j) | brief background about the <br> entity acquired in terms of <br> products/line of business <br> acquired, date of incorporation, <br> history of last 3 years turnover, <br> country in which the acquired <br> entity has presence and any <br> other significant information (in <br> brief); | Mosaic was incorporated in the year 2007 and <br> is engaged in the business of: <br> - operating news platform (viz. VCCircle <br> and TechCircle), <br> providing subscription-based research <br> databases (viz. VCCEdge and SalesEdge). |
| $-\quad$Events business |  |  |
| For last 3 years turnover, please refer (a) |  |  |
| above. |  |  |

